

Client Relationship Summary of Your Investment Advisory Relationship with Fairview Capital Investment Management, LLC as of June 30, 2020

Introduction. Fairview Capital Investment Management, LLC is registered as an investment adviser with the Securities and Exchange Commission. Brokerage and investment advisory services are different from each other, and it is important for you to understand the differences. You can access free and simple tools to research our firm and other firms and financial professionals at Investor.gov/CRS, which also provides educational materials about broker-dealers, investment advisers and investing.

<p>What investment services and advice can you provide me?</p>	<p>We provide investment advisory services to retail investors by managing discretionary separate accounts. After in-depth consultations with you, we will create a diversified, customized portfolio that is structured to meet your specific financial objectives. These portfolios are typically either: (1) Separately Managed Accounts (SMA) are portfolios that are intended to hold equities, fixed-income securities (including cash and equivalents), or mutual funds and exchange-traded funds (“ETFs”) in varying proportions. The targeted asset allocation ranges are determined by you and your portfolio manager. (2) Wealth Management Accounts (WMA) are portfolios that seek exposure to other asset classes beyond those included in our SMA portfolios. To achieve this goal, WMA portfolios will include mutual funds and/or ETFs in addition to the mutual funds, ETFs and other securities held in our SMA portfolios. We consistently review your portfolio and adjust as needed. We also provide comprehensive financial planning as part of our service, if a client is interested. Our minimum relationship size is \$2 million.</p>
<p>What fees will I pay?</p>	<p>Additional information is available in our Form ADV, Part 2A, Items 4, 7 and 8, which is available at adviserinfo.sec.gov/firm/brochure/108102.</p> <p><i>Conversation Starters</i></p> <ul style="list-style-type: none"> • <i>Given my financial situation, should I choose an investment advisory service? Why or why not?</i> • <i>How will you choose investments to recommend to me?</i> • <i>What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?</i> <p>For our separately managed account clients, our compensation is negotiable and varies, but typically, we charge an annual fee based on the value of assets under management in a portfolio on a quarterly basis billed in advance. Our fees range from 0.45% to 1.0%. You may elect to be invoiced for your fee or to authorize us to directly debit your fee from your account. Our tiered asset-based fee schedule creates an incentive for us to encourage you to increase the assets under our management, which may be a conflict of interest.</p> <p>Our fees exclude brokerage commissions, transaction fees, and other related costs and expenses, which are paid by our clients. You may also incur certain additional charges imposed by custodians, brokers and other third parties. If we invest in a mutual fund or exchange traded fund (ETF) for your portfolio, they also charge an internal management fee which are disclosed in the fund’s prospectus.</p> <p><i>You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.</i></p>

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	<p>Additional information is available in our Form ADV, Part 2A, Item 5 and 6, which is available at adviserinfo.sec.gov/firm/brochure/108102.</p> <p><i>Conversation Starter</i></p> <ul style="list-style-type: none"> • <i>Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?</i>
<p>What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?</p>	<p><i>When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.</i></p> <ul style="list-style-type: none"> • Typically, the more assets there are in your advisory account, the more you will pay in fees, and we may therefore have an incentive to encourage you to increase the assets in your account. • We are also the general partner and investment advisor of investment limited partnerships. This creates a conflict of interest for us since if we invest in an investment idea that our investment limited partnerships' research team originates, then we may only purchase and subsequently dispose any such investment for our SMA and WMA clients with the investment limited partnerships' consent. <p>Additional information about our conflicts of interest is available in our Form ADV, Part 2A, Items 7-8 and 10-12, which is available at adviserinfo.sec.gov/firm/brochure/108102.</p> <p><i>Conversation Starter</i></p> <ul style="list-style-type: none"> • <i>How might your conflicts of interest affect me, and how will you address them?</i>
<p>How do your financial professionals make money?</p>	<p>For our separately managed account portfolio managers, they are paid a salary and bonus based on firm and individual performance. If they are also a member in the firm, then they will also receive a share of the firm's annual profits.</p>
<p>Do you or your financial professionals have legal or disciplinary history?</p>	<p>None of our financial professionals have a disciplinary history.</p> <p>You can visit Investor.gov/CRS for free and simple search tools to research us and our financial professionals</p> <p><i>Conversation Starter</i></p> <ul style="list-style-type: none"> • <i>As a financial professional, do you have any disciplinary history? For what type of conduct?</i>
<p>Additional Information</p>	<p>You can access our Form ADV Part 2A and Part 2B (for portfolio manager qualifications), at adviserinfo.sec.gov/firm/summary/108102. For additional information about our services, please visit our website: www.fairviewcap.com or call us at (415) 464-4640.</p> <p><i>Conversation Starter</i></p> <ul style="list-style-type: none"> • <i>Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?</i>